# Incentive misalignment under congestion-based pricing

Steven J. Bauer, Peyman Faratin Advanced Network Architecture CSAIL, MIT

### Background

- Analyze the future of pricing, shaping, and aggregation of Internet traffic
- Understand the incentives, risks and payoffs of different players
  - Consumers (human users, ISPs, overlay networks, network applications)
  - Providers

#### **Outline**

- Congestion pricing mechanisms for the Internet are *not* incentive compatible
  - myopic incentive compatible
  - not long-term incentive compatible
  - demonstrable under any one of a number of models of congestion pricing on the Internet
- Understanding the architectural and research implications

### History of congestion pricing

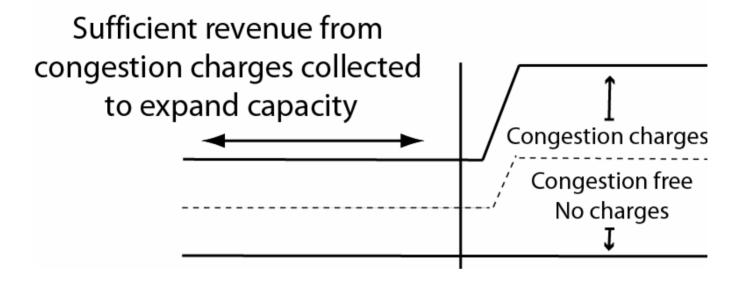
- Congestion price: variable price determined by the congestion level of the network
- Academically favored mechanisms for pricing traffic on the Internet
  - Congestion pricing is a form of marginal cost pricing implying that it is economically efficient
  - Creates the "right incentives"

#### Why hasn't congestion pricing been adopted?

- Over-provisioning is cheaper [Odlyzko]
- Other reasons:

Problems	Solutions
1. Perverse provider incentive to under provision	1. Competition will discipline the market
2. Large sunk cost recovery infeasible	2. Cost recover possible with two-part tariffs
3. Technically difficult to implement	3. Clever engineering solutions
4. Unacceptable in the real market	4. Only long-term sustainable approach

## Capacity expansion assumption



- Capacity expansion assumption: revenues from congestion charges provide the financial basis for expanding a network
- Assumption underlying many related works on congestion pricing

## Pricing actual congestion can lead to perverse incentives

Without providers' capacity expansion assumption	With providers' capacity expansion assumption
<ul> <li>Providers have perverse incentive to cause artificial congestion</li> </ul>	<ul> <li>Users have perverse incentive to cause artificial congestion</li> </ul>

Demonstration: in a repeated game model

# Congestion pricing traffic game: Structure of the game

Repeated game with complete information

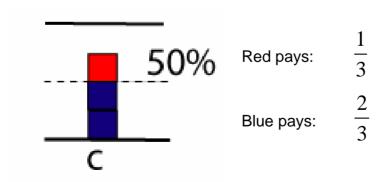
#### Provider

 The provider aims to operate its network at less than or equal to a congestion threshold H (50% in our examples).

Network \_\_\_\_\_50%

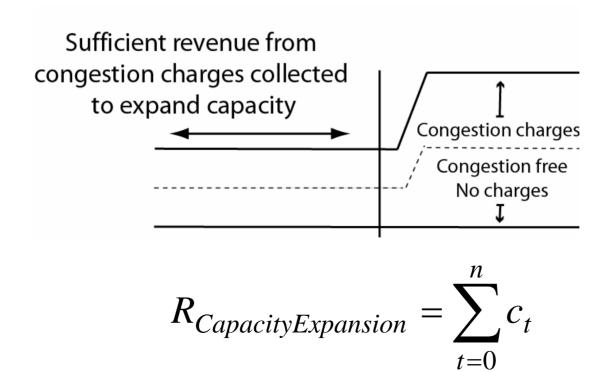
### Congestion charging

- The provider issues a congestion charge C<sub>t</sub> to users if aggregate volume of network traffic exceeds the congestion threshold in time period t
- 3. The congestion charged to each user is proportional to the user's contribution to the volume of traffic during the congested period



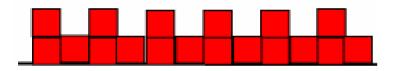
## Capacity expansion

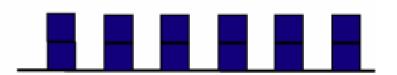
 The provider will double the network capacity once R<sub>capacity-expansion</sub> revenue has been collected.



### Structure of the game: Users

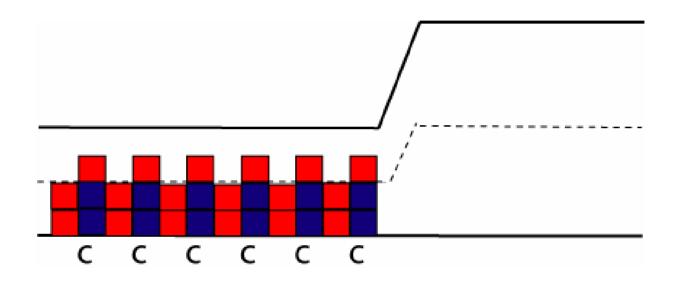
- User types:
  - Traffic generating functions:  $f_i(t)$





- Action space:
  - {send-artificial-traffic, no-artificial-traffic}

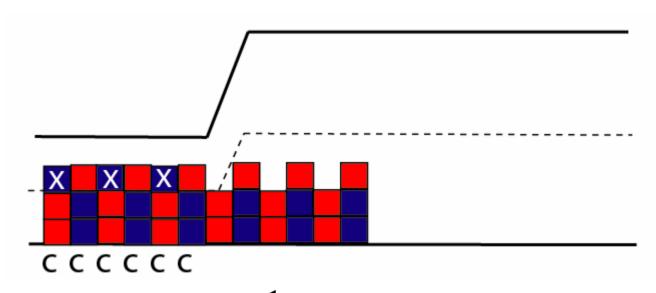
#### Intuitive example of perverse incentive



Red pays:  $\frac{1}{3}$  of capacity expansion cost

Blue pays:  $\frac{2}{3}$  of capacity expansion cost

## Blue has a perverse incentive to cause congestion



Red pays:  $\frac{1}{2}$  of capacity expansion cost

Blue pays:  $\frac{1}{2}$  of capacity expansion cost

## Subgame Perfect Equilibrium

- SPE is an appropriate equilibrium concept for repeated games with complete information
- A strategy is subgame perfect if
  - is a Nash equilibrium for the entire game and
  - is a Nash equilibrium for each subgame

### Nash equilibrium

 Nash equilibrium: set of strategies such that no player wishes to change her strategy, given the strategy of the other players.

$$u_i(s_i, s_{-i}) \ge u(\hat{s}, s_{-i}) \forall \hat{s} \in \Omega$$

### Achieving equilibrium

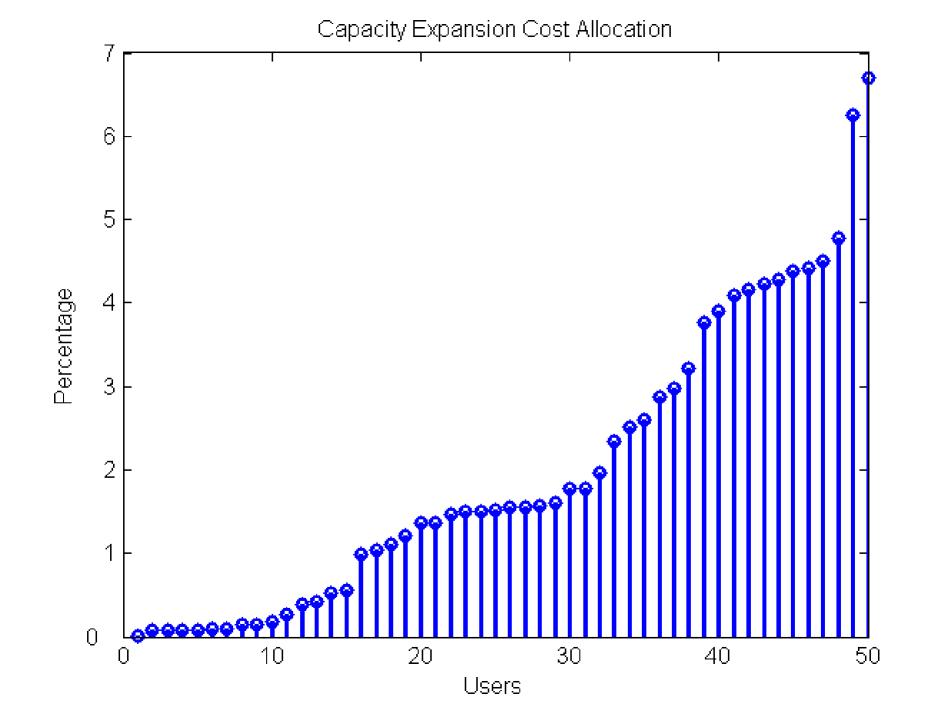
- SPE achieved through backward induction using a dynamic programming algorithm
  - Minimize contribution to  $R_{capacity-expansion}$  by sending artificial traffic inducing an earlier expansion of capacity

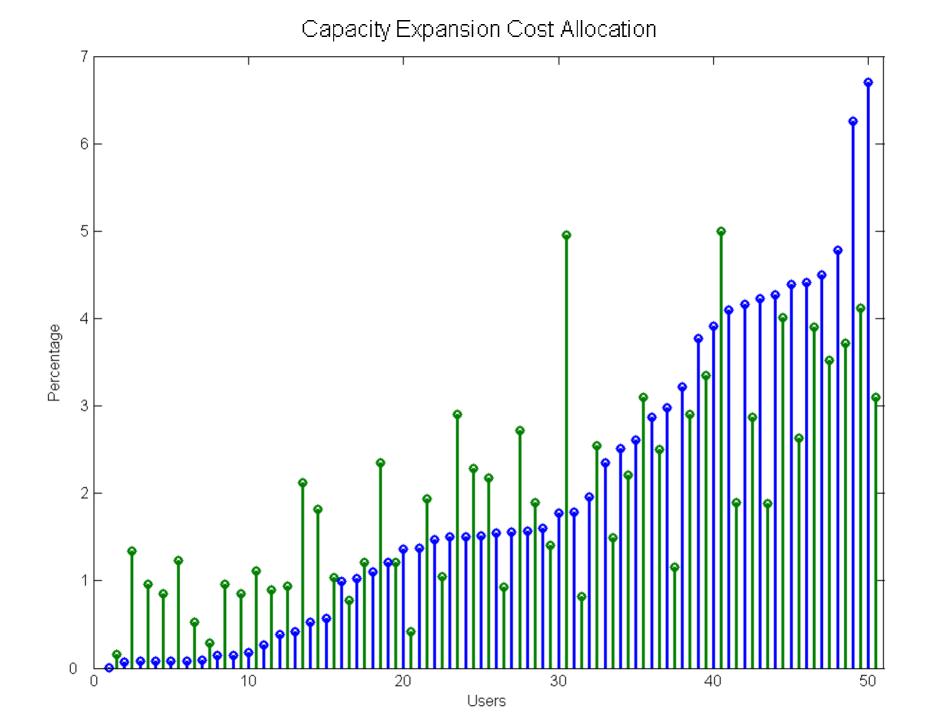
## Analyzing the outcome of the equilibriums

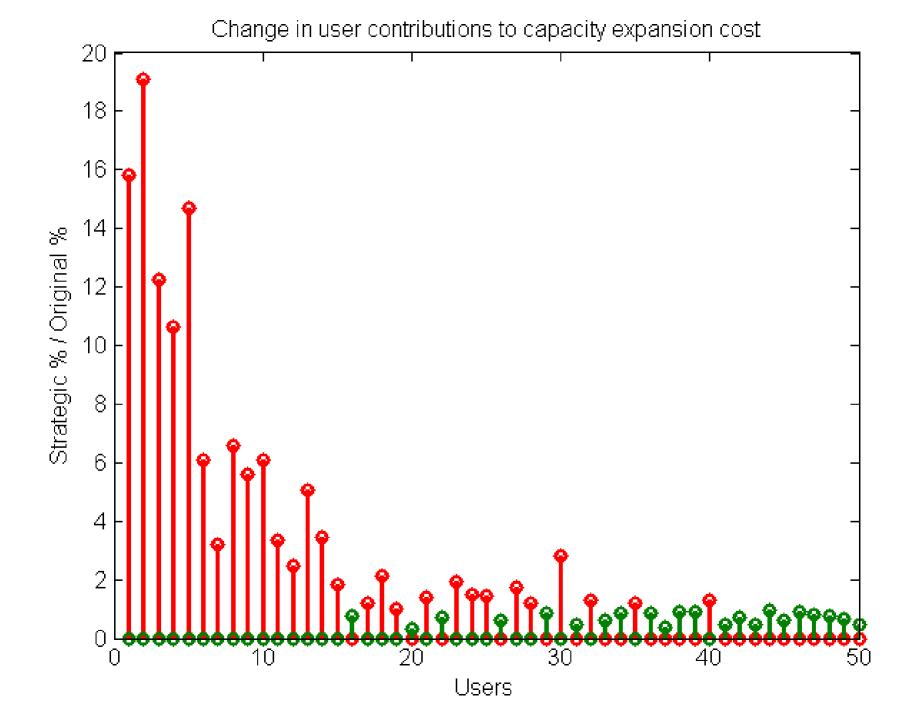
- No analytic method for calculating the outcome of game
- Turn to simulation to understand:
  - what type of users benefit from strategic behavior
  - shifts in capacity expansion cost

### Simulation

- Input:
  - Traffic matrix: users x time-periods
    - Traffic volumes
      - probabilistic model of being online
      - heavy tailed distribution of traffic volumes when online
  - Capacity expansion cost
  - Congestion threshold
- Backward induction algorithm
  - Factors in a discount factor for time value of money
  - Users minimize their contribution to capacity expansion cost by sending artificial traffic







## Would strategic behavior be a *practical* problem under congestion pricing?

- Not likely for individual human users
- Congestion-strategic traffic behaviors would likely result from:
  - classes of applications
  - operating systems
  - overlay networks
  - companies with large volumes of traffic
  - competing ISPs with the same upstream

### **Implications**

- Suggests congestion pricing can create perverse real world incentives
  - Even if traditional objections to congestion pricing are conceded!
- Contrary to conventional wisdom existing research on congestion pricing has not created incentive compatible mechanisms
- Conjectures:
  - Providers indifferent to incentive compatibility of pricing mechanism
  - Negative user reaction to any mechanism that creates incentives for "artificial congestion"

### Perverse incentives of congestion pricing

- Demonstrable under a number of models of Internet congestion pricing
  - providers or users take a smaller short-term penalty for a larger long-term benefit
- Models
  - 1. Capacity expansion assumption
  - 2. Congestion budget constraints
  - 3. Competing ISPs with common congestible upstream

#### Future work

- Relax assumptions
  - Model as a repeated game with incomplete information
    - perfect Bayesian Nash equilibrium
- Explore evolutionary game theory as alterative to current deductive model
- Explore mechanism design problem of how to price in an incentive compatible manner

### Conclusion

#### Contributions:

- Congestion pricing mechanisms on the Internet are not incentive compatible
- A new model, the Congestion-Pricing Traffic Game (CPTG), for analyzing the incentives of congestion pricing
- Demonstration of subgame perfect equilibrium of the CPTG game